

# exxell

engineering **excellence**



**specialist** permanent & contract **recruitment**

**Excell** is a growing, innovative company with many years' experience of providing **permanent and contract recruitment** in **engineering, rail, facilities management** and **construction** throughout the UK and especially across the south-east of England.

We have forged strong working relationships with some of the leading companies across the UK, and our enviable reputation ensures we attract the very best job-seekers and contracts, giving us an extensive database from which to source and place the most appropriate skills and expertise for the job.

Our experienced recruitment consultants are well-known in their specialist industries, and are skilled in matching the specific requirements of our clients with the appropriate personnel.

Excell's clients include **consultants, main contractors, global manufacturers, infrastructure, waste management and utility companies.**

## Our areas of specialism

- **LUL / Network Rail**
- **Facilities Management**
- **Engineering**
- **Building Services**
- **Trades**
- **Construction**
- **Telecommunications**
- **Safety Critical & Labour**
- **Industrial**
- **Commercial Office Support**

## Our services

### Permanent and contract recruitment

We have the expertise to source candidates for a comprehensive range of permanent and temporary positions, at all levels and across many sectors, to fulfill your requirements quickly and effectively. Our service is built on an understanding of our clients and the markets in which they trade.

For permanent placements our team will take the time to get to know your requirements to support you and your HR team through every step of the recruitment process, ensuring each placement contributes effectively to your business.

For temporary requirements we can arrange short or long-term contracts to suit your needs, whether you need cover for the day or an interim manager to fulfil a project or join you for a year. We take pride in the quality of our candidates, that's why we carefully screen all our applicants, checking all references and certifications. It's all part of our detailed selection process that ensures you get the best people in the business.

Whether you are looking to recruit a single member of staff or an entire workforce Excell will give you the advice and support you need to succeed.

### Executive search and selection

Where search and selection is required, we can act for you locally, nationally or internationally. Excell brings together in one organisation the proven methods and techniques to achieve the best and most suitable senior placements. Our service includes recruitment advertising, selection, response handling, psychometric testing, assessment centres and personality profiling.

### Fully-managed labour supply package

Many of our clients have complex management structures, high-volume demands, 24-hour multi-site operations, varying shift patterns and many different skill requirements. Excell offers a comprehensive contract management package involving on or off-site co-ordinators and consultants who are responsible for the employment, induction and training of a large number of the workforce. Included in the service are charge hands, first aiders, management of all WTDs, provision of time management systems (i.e. hand scanners) and provision of PPE.

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## London Underground / Network Rail

Our consultants have the experience and knowledge to source the right people who are ideally suited to our clients' needs and requirements.

With the stringent safety requirements of London Underground and Network Rail in mind, all site roles are provided with relevant certification, including LU access permit, Track Accustomed, Level 3 Safe Isolation, Lift & Escalator, Qaf54, PTS, Lookout, COSS & ES and more.

Excell's Safety Critical & Track Labour Teams supplies and staffs to the Network Rail Controlled Infrastructure including individual PTS trackman, lookout / site wardens, engineering supervisors and track teams, which are fully-equipped with the necessary PPE, hand tools and transport for long-term and short-term work.

Excell holds Link Up 5918 01 and 02; we are approved by the union UNITE and signed to UCATT's agency agreement, and are members of the JIB. Our clients include contractors, M&E contractors, sub-contractors, main / building contractors and Government and defence bodies.

- Electricians
- Plumbers
- Mechanical Fitters
- Signalling Installers
- Signalling Testers
- Signalling Designers
- Signalling Team Leaders
- Installation Managers
- Project Managers
- Planning Engineers
- Project Engineers
- Comms Commissioning Engineers
- Comms Installation Engineers
- Cable Pullers
- Quantity Surveyors
- Commercial Managers
- Welders
- Site Supervisors
- Electrical Engineers
- Mechanical Engineers
- SPCs
- Site Engineers
- Building Trades Labour
- Reliability Engineers
- Electrical / Mechanical Fitters
- Coach Builders / Inspectors

**“Excell currently supplies us with the majority of our non-employee site resources. With our requirements increasing at WRSL, we have absolute confidence in their ability to support our needs, as they have been innovative and responsive in what is a very challenging market.”**

Mass Transit Construction Manager  
Westinghouse Rail Systems (world leader in railway signalling and control technology)

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## Facilities Management

We provide skilled people to fulfil functions in facilities management in a number of different work environments, such as; commercial, financial, retail, leisure, education, defence, utilities and transport sectors.

Some of our major clients include Bailey Maintenance, EDF Energy, Turner FM and Sainsbury's, for which we provide a range of services on a temporary and permanent basis.

- **Directors**
- **Operations Managers**
- **Account Managers**
- **Project Managers**
- **Surveyors / Estimators**
- **Contracts Managers**
- **Building / Estates Managers**
- **Facilities Managers**
- **M&E Maintenance Engineers**
- **Test & Inspection Engineers**
- **HVAC & Combustion Engineers**
- **Plumbers / Mechanical Engineers**
- **A / C & Refrigeration Engineers**
- **BMS Controls Engineers**
- **Fire & Security Engineers**
- **Handymen**

**“ All candidates provided by Excell remain in our employment. I have a good relationship with their consultant. He keeps in touch without hounding me, he knows our company very well. ”**

HR Office  
EMCOR Engineering Services (multi-national engineering company)

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## Engineering

Our scope in supplying skilled engineering staff covers the airports, distribution, electronics, energy, FMCG, packaging and waste management sectors.

We cover the supply of skills across the full lifecycle of projects / product development, encompassing design, installation, commissioning, operation and maintenance.

- **Manufacturing Managers**
- **Maintenance Managers**
- **Engineering Managers**
- **Production Managers**
- **Shift / Team Leaders**
- **Project Managers**
- **Design Managers**
- **Project Engineers**
- **Design Engineers**
- **Electrical / Mechanical Engineers**
- **Electrical / Mechanical Fitters**
- **PLC / Control Engineers**
- **Technical Operators**
- **Health, Safety & Quality Workers**
- **Lift & Crane Engineers**
- **Operatives**

**“ I have always found Excell to be able to deliver against our specifications and the relationship we have makes my job just that bit easier in trying to find staff. A job well done! ”**

Contracts Manager  
Cofley Services (national engineering company)

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## Building Services

We supply fully-vetted and industry-accredited, skilled trades people to our clients including main contractors, M&E contractors, consultants, and Government and defence bodies.

We operate in accordance with ISO 9001-2008 and are elected members of the HVCA Agency Alliance and the JIB.

- **CAD Co-ordinators**
- **Ductwork CADs**
- **Estimators**
- **Buyers**
- **Planners**
- **Residential Engineers**
- **Commercial Staff**
- **Quantity Surveyors**
- **Design Engineers**
- **Design Managers**
- **Project Managers**
- **Project Engineers**
- **Director Contracts Managers**

**“ Excell is very reliable and responsive. They are my first port of call in emergency situations. ”**

Recruitment Manager  
Imtech Meica Ltd (national building services contractor)

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## Construction

We provide skilled trades people across a wide range of disciplines including; building, civil and structural engineering, fit-out, housing, rail and infrastructure.

- **Building Surveyors**
- **Commercial Managers**
- **Contracts Managers**
- **Project Managers**
- **Site Agents**
- **Electricians**
- **Plumbers / Pipe Fitters**
- **Labourers**
- **Carpenters**
- **Planners**
- **Quantity Surveyors**
- **Engineers**
- **Directors**
- **Clerks of Works**
- **Handymen**
- **Bricklayers**
- **Plant Operators**
- **Estimators**
- **Buyers**
- **Construction Managers**
- **Supervisors**
- **Concrete Finishers**
- **Mates**
- **Ductwork Fitters**
- **Gangers**

## Trades

Working with some of the country's leading companies we have sourced staff for a wide range of disciplines including electrical, mechanical, plumbing, building and general labour. Some of those clients include EMCOR, Interserve, United House, Hills Building Services and GW Franklin.

Excell is approved by the union UNITE and signed to UCATT's agency agreement.

**“ We have worked with Excell for some time. They are our preferred supplier for all trades and technical staff Nationally for United House. ”**

Senior Buyer  
United House (major construction company)

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## Safety Critical & Labour

Our dedicated PTS Labour & Safety Critical team has classifications including AOD, COSS, PC and ES. Through our diverse service offering we can be flexible to your needs providing people on a contract, temp-to-perm and a permanent basis. We can support you in the UK with full knowledge of the domestic markets, tax systems and legislative requirements.

Excell is committed to ensuring that all of its workers maintain the highest possible safety standards and levels of competence.

- Protection Controllers
- Site Wardens
- COSSI
- WA Machine Controllers
- PTS
- Tandem Lifts
- Track Litter Removals
- Engineering Supervisors
- Hand Signallers
- Barrier Men
- DC Strapmen
- Crane Controllers
- Points Ops
- Lookouts
- DC Strapmen Level A & Level B
- Vegetation Control Teams

**“ Trakside Systems have been using Excell to supply Safety Critical Staff and Skilled Labour. On each occasion, even at last minute, Excell have supplied staff without fault or hesitation. They have proven to be reliable and professional in providing highly skilled staff with the right attitude and a willingness to work. They have also proven very dependable in the assistance of arranging T2’s and the accompanying Rimini plans when required. ”**

Project Manager  
Trakside Systems (leading M&E specialist primarily in the railway and cable industry)

## Industrial

Excell understands the demands of the industrial sector for total quality and efficient production, delivered on time and to budget. We supply un-skilled, semi and skilled workers as soon as you need them.

- Production Operators
- Food Production Operators
- Mechanical Operators
- Pickers / Packers
- Meter Readers
- Warehouse Managers
- Team Leaders
- Fork Lift Drivers
- Cleaners

## Commercial

We are able to source and place office support staff with a wide range of capabilities to suit differing business environments, from busy accounts offices to receptions and PA work.

- Sales & Marketing
- Secretarial
- Administration
- Customer Service
- Contact Centre
- Accountancy
- Legal
- Medical
- Purchasing
- Import / Export
- Office Juniors
- Data Entry

**“Excell are available to resolve any issue or problem I have 24/7. They always respond promptly and professionally to my ongoing recruitment needs.”**

Head of Data Retrieval  
EDF Energy (utilities provider)

## Excell is:

- the UK technical arm of ultimate parent company Synergie, the 5th largest recruiter in Europe with more than 600 branches and a turnover of £1bn
- a fully-audited REC member and is accredited with a number of specialist bodies such as Link Up, Rail Industry Contractor Association (RICA), BIFM and HVCA
- an Investors in People company
- a member of the Employers' Forum on Disability
- fully approved to BS EN ISO 9001: 2008
- sister company of the Acorn Group (also part of Synergie), a leading UK recruitment and training agency

## our Group of companies:

- at peak we place up to 6,000 temporary workers into positions for both SME and multi-national organisations each day
- we make approximately 1,700 permanent placements each year
- we provide training for up to 3,000 individuals each year
- we supply people to up to 850 different client companies daily

To find out more about the benefits of working with Excell, please contact:

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